

# Jesus BENITEZ

# Senior Manager, Global Rewards at Ferring **Pharmaceuticals**

Compensation & Benefits | Executives Merit Increase process | Job Offers for Executives



Experienced Rewards Manager with over 20 years of professional experience in HR. I hold postgraduate degrees, including an MBA from NEOMA Business School, an Advanced Award in Rewards Management from the London CIPD (Level 7), and a certificate in Business Analytics: Decision Making Using Data from the University of Cambridge. Pragmatic and results-driven, I excel as both a team manager and a team player. I am fluent in French and English, with Spanish as my native language, and I am currently learning Dutch.

### **EXPERIENCES**

### Senior Manager, Global Rewards

### Ferring Pharmaceuticals - Since October 2022 - Netherlands



- Ferring is a leader in reproductive medicine and maternal health, as well as in specialty areas within gastroenterology and urology.
- ▶ Global Rewards Scope: Oversight for 65+ countries and 7,000 employees.
- ▶ Project Leadership: Leading the transformation of the Grading and Career Framework with a project team of 20 members plus consulting partners.
- > Compensation Processes: Responsible for the Salary Increase and STI processes; oversight of the LTI process.
- ▶ Policy Creation: Development of rewards policies focused on global alignment while ensuring local relevance.
- > Community Management: Management of the Rewards Global Community bi-monthly forum, ensuring a common approach, understanding of trends, and best practice sharing.

# Regional Rewards Manager for Africa, Middle East and **Eastern Europe**

# HEINEKEN

### Heineken - November 2019 to October 2022

- Regional Head: Overseeing all Rewards matters for 15+ countries in Africa, the Middle East, and Eastern Europe.
- ▶ HR Support: Assisting HR teams in achieving business goals from a Rewards and international mobility perspective.
- ▶ Cost Management: Focusing on People Cost and its relationship to Business Revenue through structural Rewards transformations.
- ▶ Team Development: Contributing to and facilitating the development of Rewards team members' capabilities across all countries.
- Fair Wage Program: Successfully implementing the Fair Wage program for employees and thirdparty workers, and piloting it for all countries.

### Total Rewards Manager Europe

# Nissan Europe - July 2016 to October 2019 - Full-time - France



- Center of Expertise: Compensation & Benefits, Global Mobility, and Performance Management. Serving as the primary point of contact for HRBPs.
- ▶ Merit Increases: Oversee merit increase processes for both Executive and non-executive populations.
- Executive Compensation: Develop salary proposals for new Executive hires and promotions.
- ▶ Variable Compensation: Manage the annual Variable Compensation process.
- ▶ Employee Value Proposition: Create, develop, and deploy the Employee Value Proposition for the Europe Region.
- ▶ Job Architecture Grading Implementation: Develop and implement grading strategy for all Nissan European entities.

# **Compensation & Benefits and International Mobility Section** Manager Europe and AMI

# Nissan Europe - January 2014 to June 2016 - Full-time - France

- ▶ Merit Increase and Variable Compensation: Policy maker and tool developer for non-executive population.
- ▶ Budget Management: Set up and validate country budgets with Global HQ for the yearly salary
- ▶ International Mobility Hub (GEC): Serve as the global coordinator for Nissan's international
- ▶ Policy Compliance: Ensure the Global international assignment policy is appropriately applied across all regions.

# SKILLS

# **Compensation & Benefits**

- ▶ Yearly Salary Review ▶ Variable Compensation Plan
- Executives offer creation
- ▶ Equity Compensation ▶ Pay for Performance
- ▶ International Mobility Mgmt
- Insured Benefits

# Job evaluation Methodologies

- ▶ Willis Towers Watsons
- Hay Grading
- Mercer

# Languages

- English ▶ French
- Spanish
- Dutch

### **Interpersonal Skills**

- ▶ Executive Decision Support
- ▶ HR Business Partnering
- ▶ Team management
- Coaching
- Negotiation

# HR systems

- Workday ▶ SAP
- Peoplesoft
- Success Factors

# Microsoft software skills

- PowerPoint, Word, Outlook
- MS Teams
- Power Bl
- Access
- Visio

# Six Sigma

Green Relt ★ ★ ★ ☆ ☆





41 years old

**Driving License** 

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### **HR Business Partner for Nissan Europe**

#### Nissan Europe - August 2010 to December 2013 - Full-time - France



- Career Development & Talent Management: Oversaw Career Committees, Career Days, and Annual Promotions.
- Compensation & Benefits: Managed Merit Increase processes and performance criteria calibration.
- Career Coach: Acted as the first point of contact for employees at all levels.
- ▶ Training: Responsible for organizing internal training programs.

### **Data Management Controller and Marketing Assistant**

Xerox Corporation - August 2009 to August 2010 - Internship - France



- ▶ Data Management Controller and Marketing Assistant.
- ▶ Sustainable Development Program deployment for France.
- ▶ Creation and deployment of interface internet webpage for the Xerox partners.

# **Industrial Relations and HR Internal Control Responsible**



Ford Motor Company - 2006 to 2008 - Full-time - Mexico

- ▶ Coordination of collective agreement negotiations with HR leadership
- ▶ HR scorecard management for 3 plants and the HQ

### **HR Personnel Services Supervisor**

Ford Motor Company - 2005 to 2006 - Full-time - Mexico



- ▶ Company Cars management for executive personnel
- ▶ Company cars inventory management

#### Recruiter

Estée Lauder Companies - 2004 to 2005 - Full-time - Mexico



- ▶ Recruiter for Mexico HQ jobs
- Organizational development

### **Human Resources Personnel administration**

Estée Lauder Companies - 2003 to 2004 - Internship - Mexico



### **EDUCATION**

### **Business Analytics: Decision Making Using Data**

### UNIVERSITY OF CAMBRIDGE

February 2021 to June 2021

Explain potential uses, benefits, and drawbacks of big data.

Design experiments to answer questions about changes made in an organization.

Describe sets of data using descriptive statistics and visual analyses.

Make business decisions using different big data tools.

Identify organizational and behavioural biases that affect decision-making and describe strategies for overcoming them.

Identify important legal and ethical concepts and apply them to different organisational problems.

#### **MBA**

# **NEOMA BUSINESS SCHOOL**

2008 to 2010

Master of Business Administration degree

Project Baltyk Bomilla chocolates export to China - Poland

Management Under Uncertainly seminar - Italy

### Advance Award in Rewards Management - Level 7

### CIPD - CHARTERED INSTITUTE OF PERSONNEL AND DEVELOPMENT - LONDON

2016 to 2017

The CIPD Level 7 Advanced Award in Reward Management programme is an in-depth technical knowledge of reward management and the skills needed to effectively develop tailored strategies and solutions that support real organisational and business needs

Global Mobility

Benefits, Pensions and Share Schemes

Reward in Context

Base and Variable Pay

### Human Resources, Bachelor's Degree

### UNIVERSIDAD IBEROAMERICANA

2002 to 2006

Bachelor degree of 4.5 years in Human Resources